

FAA SMALL BUSINESS LIAISON REPRESENTATIVES

WASHINGTON HEADQUARTERS
INEZ C. WILLIAMS (202) 267-8862
FREDERICK DENDY (202) 267-7454
JENNIFER GOODEN (202) 267-7087

WILLIAM J. HUGHES TECHNICAL CTR.
FRANK MIERZEJEWSKI (609) 485-4384

<http://www.tc.faa.gov>
SMALL BUSINESS INNOVATION RESEARCH
Deborah M. Germak
(609) 485-9862

MIKE MONRONEY AERONAUTICAL CTR
GERALD LEWIS (405) 954-7704

<http://www.mmac.jccbi.gov/MAC>

ALASKAN REGION
KARLA SHAW (907) 271-5859

<http://www.alaska.faa.gov>

CENTRAL REGION
C.O. SHEPARD (816) 329-3118

<http://www.faa.gov/region/ace.htm>

EASTERN REGION
TERRY MIRRO (718) 553-3079

<http://www.faa.gov/region/awa/aea.htm>

GREAT LAKES REGION
DON RUSSO (847) 294-7274

<http://www.faa.gov/region/agl.htm>

NEW ENGLAND REGION
KEVIN HART (781) 238-7660

<http://www.faa.gov/region/ane.htm>

NORTHWEST MOUNTAIN
BARBARA GARNER (425) 227-2857

<http://www.nw.faa.gov>

SOUTHERN REGION
EMANUEL GREEN, JR. (404) 305-5721

<http://www.faa.gov/regions/aso.htm>

SOUTHWEST REGION
JANICE WHEELER (817) 222-4333

<http://www.faa.gov/asw/index.html>

WESTERN-PACIFIC REGION

ALICE CLARK (310) 725-7563

<http://www.awp.faa.gov>

Office of Civil Rights

Disadvantaged Business Enterprise Program
(DBE)

Grants funded pursuant to FAA Airport and
Airway Improvement Act

Wilbar Barham External Program Specialist
(202) 267-3270

THE FAA'S SMALL BUSINESS OFFICE HAS A NEW
SMALL BUSINESS DATABASE "SOURCE-NET", WHICH
IS ACCESSIBLE TO FAA HEADQUARTERS, REGIONS
AND CENTERS. TO REGISTER IN SOURCE-NET GO TO
THE FOLLOWING WEBSITE:



[HTTP://WWW.SBO.FAA.GOV/SBO/SOURCE.ASP](http://www.sbo.faa.gov/sbo/source.asp)

Federal Aviation Administration
800 Independence Ave. S.W.

Room 715
Washington, D.C. 20591
Visit our web site located at:
<http://www.sbo.faa.gov/sbo/index.html>

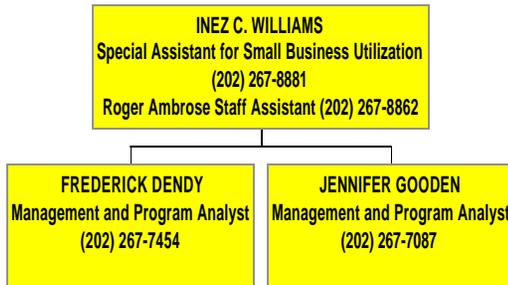
DEPARTMENT OF TRANSPORTATION
FEDERAL AVIATION
ADMINISTRATION
(FAA)

OFFICE OF SMALL BUSINESS
UTILIZATION



**"BUILDING LONG-TERM
BUSINESS RELATIONSHIPS
AND BROADENING OUR
CONTRACTOR BASE"**

WHO WE ARE



The Small Business Office (SBO) develops and implements programs that assist small businesses, small businesses owned and controlled by socially and economically disadvantaged individuals and women-owned small businesses obtain procurement opportunities with the Federal Aviation Administration (FAA).

RESPONSIBILITIES

The Small Business Office is responsible for:

- FAA's policy and program on the utilization of small businesses, women-owned small businesses and small businesses owned and controlled by socially and economically disadvantaged individuals;

- Establishing mechanisms for monitoring and evaluating the effectiveness of the small business program; and
- Ensuring FAA-wide implementation and accomplishment of small business program objectives.

GOALS

Annual direct contract and subcontracting goals are established for small businesses (SB), small businesses owned and controlled by socially and economically disadvantaged individuals and women-owned small businesses.

COUNSELING

The SBO counsels firms on how to market their services or products to the FAA and assist firms in resolving pre-award and post-award issues. The SBO provides procurement guidance to agency procurement decision-makers.

OUTREACH PROGRAMS

Small business forums are conducted to keep the small business community abreast of pending changes to the FAA's Acquisition Management System policy/guidance and to provide an avenue for open dialog between the FAA and industry. Such forums include:

- Expositions/Marketplaces
- Workshops
- Conferences
- Seminars
- Symposiums

PUBLICATIONS ON THE INTERNET

<http://www.faa.gov/publications/index.htm>

- Reports, Publications & Documents
- National Airspace System (NAS)
- NAS Architecture Products
- Policy and Planning Publications

CONTRACTING OPPORTUNITIES

To receive notification of contracting opportunities go to the following website address <http://www.asu.faa.gov/faaco/> Click on "e-Mail Auto-Notify System" and fill in the required blocks and then press "Submit Form".

PROCUREMENT METHODS

- Unrestricted competitive procurements
- Competitive set-asides to small businesses
- Competitive set-asides to Very SB
- Competitive set-asides to small businesses owned and controlled by socially and economically disadvantaged individuals that are 8(a) certified.
- Mentor-Protégé agreements
- Subcontracting with small businesses, small disadvantaged businesses and women-owned small businesses
- General Services Administration/Federal Supply Schedule purchases
- Single Source Procurements
- Noncompetitive awards to 8(a) certified firms

AVAILABLE DOCUMENTS

- FAA Small Business Policy Statement
- FAA Procurement Forecast
- FAA Organization Charts
- DOT Marketing Packages
- Glossary of Acronyms
- FAA Mentor-Protégé Program Guide
- Contracting Officer Phone Listing & E-Mail Addresses
- Integrated Product Team Points of Contact