

CONTRACTING OPPORTUNITIES

To receive notification of contracting opportunities go to the following Web site address:

<http://faaco.faa.gov>

Click on "E-mail Auto-Notify System" and fill in the required blocks and then press "Submit Form."

PROCUREMENT METHODS

- Unrestricted competitive procurements
- Competitive set-asides to small businesses
- Competitive set-asides to very small businesses
- Competitive set-asides to small businesses owned and controlled by socially and economically disadvantaged individuals that are 8(a) certified and service-disabled veteran small businesses.
- Mentor-Protégé agreements
- Subcontracting with small businesses, small disadvantaged businesses, women-owned small businesses, and service-disabled veteran small businesses
- GSA/Federal Supply Schedule purchases
- Single Source procurements
- Noncompetitive awards to 8(a) certified firms
- Noncompetitive awards to service-disabled veteran small businesses

AVAILABLE DOCUMENTS

- FAA Small Business Policy Statement
- FAA Procurement Forecast
- FAA Organization Charts
- DOT Marketing Packages
- Glossary of Acronyms
- FAA Mentor-Protégé Program Guide
- C.O. Phone Listing & E-mail Addresses

FAA SMALL BUSINESS LIAISON REPRESENTATIVES

WASHINGTON HEADQUARTERS

Inez C. Williams (Director) (202) 267-8862
Frederick Dendy (Manager) (202) 267-7454
Lisa Floyd (202) 267-7725
Gloria Rosier (202) 267-7087
Lakisha Davis (202) 267 8862

WILLIAM J. HUGHES TECHNICAL CTR. (Atlantic City, New Jersey)

Frank Mierzejewski (609) 485-4384
<http://www.tc.faa.gov>

SMALL BUSINESS INNOVATION RESEARCH

Deborah M. Germak (609) 485-9862

MIKE MONRONEY AERONAUTICAL CTR. (Oklahoma City, Oklahoma)

Gerald Lewis (405) 954-7704
<http://www.mmac.jccbi.gov/MAC>

EASTERN SERVICE AREA

Maine (ME.), New Hampshire (N.H.), Massachusetts (Mass.), New York (N.Y.), Pennsylvania (PA.), Connecticut (Conn.), Rhode Island (R. I.), Delaware (DE.), New Jersey (N.J.), Maryland (MD.), West Virginia (WV), Virginia (VA.), Kentucky (KY), Tennessee (TN.), North Carolina (NC), South Carolina (SC), Georgia (GA.), Alabama (AL), Mississippi (MS), Florida (FL), Virgin Islands (Saint Croix, Saint Thomas) (Eastern Service Area Headerquartered in: Atlanta, Georgia)

- **Boston, Massachusetts Office**
Kevin Hart (781) 238-7660
<http://www.faa.gov/region/ane/>
- **New York Office**
Terry Mirro (718) 553-3079
<http://aea.faa.gov>
- **Atlanta, Georgia Office**
Emanuel Green (404) 305-5721
<http://www.faa.gov/aso/>

CENTRAL SERVICE AREA

North Dakota (ND), South Dakota (SD), Minnesota (MN), Wisconsin (WI), Michigan (MI), Illinois (IL), Indiana (IN), Ohio (OH), Nebraska (NE), Iowa (IA), Kansas (KS), Missouri (MO), New Mexico (NM), Oklahoma (OK), Texas (TX), Arkansas (AR), Louisiana (LA)
(Central Service Area Headquartered in: Ft. Worth, Texas)

- **Kansas City, Missouri Office**
C.O. Shepard (816) 329-3118
<http://www.faa.gov/cen/>
- **Chicago, Illinois Office**
Glen Timmerman (847) 294-7166
<http://www.agl.faa.gov>
- **Ft. Worth, Texas Office**
Janice Wheeler (817) 222-4333
<http://www.asw.faa.gov>

WESTERN SERVICE AREA

Alaska (AL), Washington (WA), Idaho (ID), Oregon (OR), Utah (UT), Montana (MT) Wyoming (Wyo.), Colorado (CO), California (CA), Nevada (NV), Arizona (AZ), Hawaii (HI), Samoa, Guam (Western Service Area Headquartered in: Seattle, Washington)

- **Anchorage, Alaska Office**
Karla Shaw (907) 271-5859
<http://www.alaska.faa.gov>
- **Seattle, Washington Office**
Michael Todd (425) 227-1179
<http://www.nw.faa.gov>
- **Los Angeles, California Office**
Barbara "BJ" Fisher (310) 725-7550
<http://www.faa.gov/aso/>

Disadvantaged Business Enterprise (DBE) Program

Grants funded pursuant to FAA's Airport and Airway Improvement Act.

Michael D. Freilich
National External Program Manager
(202) 385-8126

Nancy Strine
DOT/OSDBU Manager,
Financial Assistance Program
(202) 366-5343 or 1-800-532-1169



Federal Aviation Administration
Small Business Development Office
800 Independence Ave., SW.
Rm. 715
Washington, D.C. 20591
<http://www.sbo.faa.gov>

voice (202) 267-8862 • fax (202) 493-4380

The FAA's Small Business Development Office has a small business database "Source-Net," which is accessible to persons that are seeking small business sources of supply.



Federal Aviation Administration

Small Business Development Program



"BUILDING LONG-TERM BUSINESS RELATIONSHIPS AND BROADENING OUR CONTRACTOR BASE"

To register in source-net, go to the following web site:
<http://sbo.faa.gov/sbo/>

HO-084561 (08/08)

October 2008

WHO WE ARE



RESPONSIBILITIES

The Small Business Development Office is responsible for:

- FAA's policy and program on the utilization of small businesses, women-owned small businesses, small businesses owned and controlled by socially and economically disadvantaged individuals, and businesses owned and controlled by service disabled veterans
- Establishing mechanisms for monitoring and evaluating the effectiveness of the small business program; and
- Ensuring FAA-wide implementation and accomplishment of small business program objectives.

GOALS

Annual direct contract and subcontracting goals are established for small businesses, small businesses owned and controlled by socially and economically disadvantaged individuals, women-owned small businesses, and service disabled veteran-owned small businesses.

COUNSELING

The Small Business Development Office counsels firms on how to market their services or products to the FAA and assist firms in resolving pre-award and post-award issues. The Office of Small Business Development provides procurement guidance to agency procurement decision makers.

OUTREACH PROGRAMS

Small business forums are conducted to keep the small business community abreast of pending changes to the FAA's Acquisition Management System policy/guidance and to provide an avenue for open dialog between the FAA and industry. Such forums include:

- Expositions/Marketplaces
- Workshops
- Conferences
- Seminars
- Symposiums

PUBLICATIONS ON THE INTERNET

<http://www.faa.gov/library>

- Reports, Publications, & Documents
- National Airspace System (NAS)
- NAS Architecture Products
- Policy and Planning Publications