



Federal Aviation
Administration

Electronic FAA Accelerated and Simplified Tasks (eFAST) Informational Brief

April 2016



eFAST

eFAST Team Members

Tim Spencer

eFAST Branch Manager

Alan Behr

eFAST Contracting Officer's
Representative

eFAST Pre-Award Team

Melicent Nhan – Contracting Officer
Keondra Perkinson – Contracting Officer
Stephen Mostow – Contracting Officer

eFAST Post-Award Team

Richard Cutts – Contracting Officer
Stephen Mostow – Contracting Officer
Catherine Perry – Contracting Officer
Jim Hayes – Contracting Officer
Jose Benitez – Contracting Officer
Donnice Wynn – Contract Specialist



Acquisitions

Pre-Award Team

SIR preparation,
proposal
submission, and
proposal evaluation

Post-Award Team

Contract
administration,
resumes,
Invoices, contract
closeouts

Technical Support

Workspace

Open Season Center

Outreach, Communications, Events

Industry Days

Training

Conferences



Program Organization





Program Info

- ✓ The FAA's preferred acquisition vehicle for small business solutions
- ✓ Current period of performance is through FY September 30, 2019, with one five-year option period
- ✓ Combined/overall program ceiling amount: \$7.4 billion (approximately \$4.5 billion remains)
- ✓ Includes Eight Functional Areas (40 NAICS [North American Industry Classification System] codes)
- ✓ 76 labor categories
- ✓ Task order awards are non-protestable
- ✓ Multi-year, multiple award, Blanket Purchase Agreements (not contracts)
- ✓ Contract types include: Fixed Price, Cost Reimbursement, Time and Materials, Labor Hour
- ✓ Only pre-qualified Master Ordering Agreement (MOA) Holders are eligible to compete for opportunities



- Support all small businesses of all classifications
- Provide FAA business opportunities for small businesses
- Simplify and streamline the acquisitions solution to award comprehensive professional and support services orders
- Provide an array of quality, professional solutions to meet nationwide FAA needs



Business Needs



eFAST Functional Areas

ATS



AIR TRANSPORT
SUPPORT

BAM



BUSINESS
ADMINISTRATION
& MANAGEMENT

R&D



RESEARCH
& DEVELOPMENT

ES



ENGINEERING
SERVICES

CSD



COMPUTER / INFORMATION
SYSTEMS DEVELOPMENT

CSS



COMPUTER
SYSTEMS
SUPPORT

D&T



DOCUMENTATION
& TRAINING

M&R



MAINTENANCE
& REPAIR



AIR TRANSPORTATION SUPPORT

- Air transportation support including Architectural, Electrical and Wiring, Environmental Remediation, Environmental, Facilities Support, Biological, Chemical, Energy, Hydrology, Physics, Radio, Safety, Security, Weather Forecasting, Services Meteorological
- NAICS Codes: 238210, 488111, 488119, 488190, 541310, 541380, 541620, 541690, 541990, 561210, 562910
- Does not have to be at an airport!



ENGINEERING SERVICES

- Engineering services including Systems Engineering, System Analysis, Specialty Engineering, System Security, Hardware Engineering, Software Engineering, Configuration Management, Quality Assurance, Test, Acoustical, Aeronautics, Aerospace, Astrophysics, Chemical, Civil, Combustion, Communications, Construction, Electrical, Environmental, Erosion Control, Geological, Geophysical, Heating, Human Factors, Hydraulics, Industrial, Logistics, Manufacturing...
- NAICS Codes: 541330



What is an MOA Holder?

Master Ordering Agreement (MOA) Holders

The MOA is required to participate in the eFAST program.

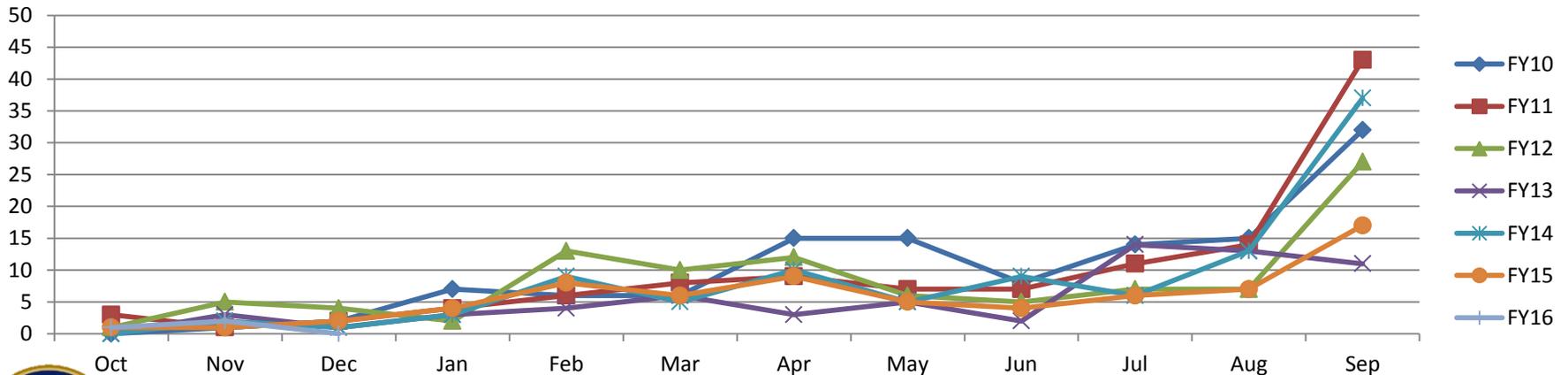
MOA Holders have successfully responded to the eFAST SIR. They are eligible to bid on the FAA task orders offered through eFAST. MOA Holder ceiling rates are published on the eFAST public website, at https://www.faa.gov/about/office_org/headquarters_offices/afn/offices/acquisitions/efast/resources/.



Procurement Activity – Number of Awards, FY10 to Present

Fiscal Year	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Total
FY10	0	1	2	7	6	6	15	15	8	14	15	32	121
FY11	3	1	2	4	6	8	9	7	7	11	14	43	115
FY12	1	5	4	2	13	10	12	6	5	7	7	27	99
FY13	0	3	1	3	4	6	3	5	2	14	13	11	65
FY14	0	2	1	3	9	5	10	5	9	6	13	37	100
FY15	1	1	2	4	8	6	9	5	4	6	7	17	70
FY16	1	2	0										3
Average	1	2	2	4	8	7	10	7	6	10	12	28	82

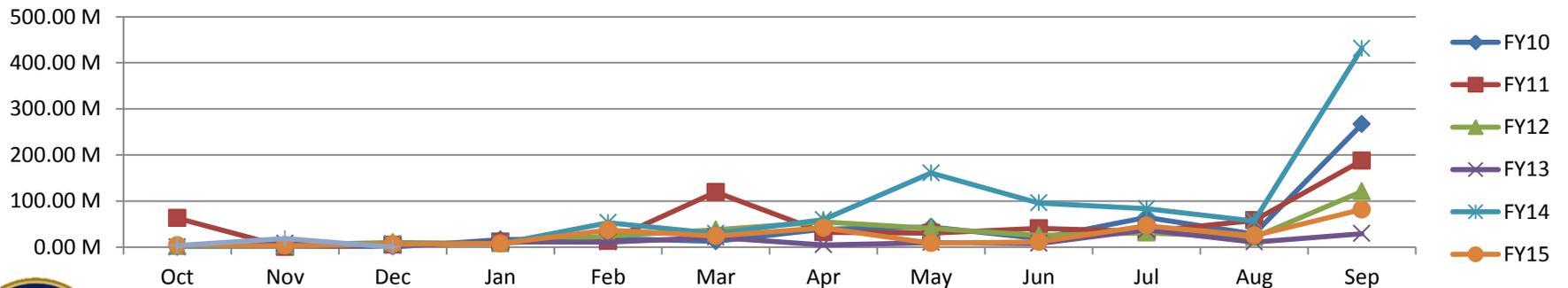
Count of Contracts Awarded



Procurement Activity – Total Contract Award, FY10 to Present

Fiscal Year	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Total
FY10	0.00 M	1.10 M	0.39 M	15.95 M	18.74 M	12.41 M	38.52 M	43.36 M	18.57 M	64.49 M	28.62 M	266.70 M	508.87 M
FY11	62.73 M	0.09 M	4.89 M	11.48 M	12.86 M	119.10 M	31.78 M	30.41 M	40.42 M	33.85 M	57.90 M	187.66 M	593.17 M
FY12	1.62 M	4.68 M	10.18 M	7.81 M	24.17 M	37.68 M	54.89 M	40.34 M	25.11 M	30.92 M	21.10 M	120.85 M	379.36 M
FY13	0.00 M	7.78 M	3.43 M	11.27 M	10.98 M	21.24 M	4.78 M	9.64 M	7.90 M	37.51 M	10.72 M	29.06 M	154.30 M
FY14	0.00 M	0.92 M	6.82 M	7.66 M	53.00 M	29.53 M	59.49 M	160.60 M	95.66 M	83.21 M	56.75 M	431.13 M	984.76 M
FY15	3.89 M	2.86 M	6.16 M	7.53 M	37.08 M	23.96 M	41.67 M	8.30 M	11.01 M	46.36 M	24.75 M	81.39 M	294.97 M
FY16	3.53 M	18.39 M	0.00 M										21.91 M
Total													2937.35 M

Total Contracts Awarded per Month



Procurement Activity – Award Distribution by Count

% of Number of Awards							
	FY10	FY11	FY12	FY13	FY14	FY15	FY16
Small Business	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
8(a)	52.89%	49.57%	62.63%	64.62%	63.00%	62.86%	66.67%
SDVOSB	19.83%	21.74%	12.12%	20.00%	20.00%	25.71%	0.00%
Competitive	32.23%	38.26%	40.40%	15.38%	37.00%	30.00%	33.33%
Directed	67.77%	61.74%	59.60%	84.62%	63.00%	70.00%	66.67%



Procurement Activity – Award Distribution by Amount

% of Total Contract Award Value							
	FY10	FY11	FY12	FY13	FY14	FY15	FY16
Small Business	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
8(a)	32.07%	41.03%	49.87%	54.74%	58.38%	39.25%	32.91%
SDVOSB	18.04%	23.50%	13.32%	11.59%	27.13%	16.96%	0.00%
Competitive	61.92%	74.23%	68.61%	31.58%	69.07%	61.41%	67.09%
Directed	38.08%	25.77%	31.39%	68.42%	30.93%	38.59%	32.91%





Benefits to Vendors/PMOs

- ✓ Accelerated acquisition process: Competitive awards made within 6 to 8 weeks of SIR release, direct awards within 2 to 4 weeks
- ✓ Responsive customer support and contract services
- ✓ Paperless, full life-cycle contract administration
- ✓ Established terms and conditions
- ✓ Agency-wide vehicle for all contracting organizations
- ✓ Pre-established ceiling rates
- ✓ Task Order awards are non-protestable
- ✓ Substantial percentage of all awarded small business dollars
- ✓ Business Development Badge



Announcements

View All Announcements

PA 16-020-CS "System Operations Operational Support" Draft Summary Information Sheet Amended

01/04/16 03:23 PM
by Au, Krystal CTR (FAA)
Please be advised the draft Summary Information Sheet for Procurement Action # 16-020-CS, "System Operations Operational Support", has been amended to reflect ATS and/or ES Functional Area. The FAA may or may not issue a final SIR for this requirement.

Documents associated with this draft SOW can be accessed through the eFAST MOA Workspace Pre-award Procurement Opportunities page under Procurement Action Number 16-020:

<https://ksn2.faa.gov/contracts/eFAST/eFASTWorkspace/Pages/Pre/MOA/allpasdash.aspx?PANumber=16-020>

Questions and/or comments may be submitted via the link provided above, and may be used to refine the final SIR. At the discretion of the FAA, questions may be answered prior to or upon release of the final SIR. Questions and/or comments submitted outside the link will not be considered.

No phone calls will be accepted.

Additionally, eligible MOA Holders who are interested in participating in this procurement (if and when the Final SIR is released) may send an expression of Interest via email to the CO and CS specified above. The email must include the Procurement Action Number in the subject line.

eFAST Open Season 5: Reminder, Mandatory Market Survey deadline Nov. 30

11/24/15 11:21 AM
by Dang, Farrah CTR (FAA)
Attention MOA Holders:

There are only a few days left to respond to the eFAST Open Season 5 Mandatory Market Survey.

Remember, if you do not respond to the Mandatory Market Survey by **November 30, 2015 11:59 PM EST**, you will not be allowed to participate in Open Season 5 and update your labor rates pricing beyond 2019. This means that 1) you will not be able to bid on procurement opportunities with options going past 2019 and 2) your MOA option will not be renewed after 2019.

If you have already responded to the Mandatory Market Survey: Thank you for your diligence and patience while we process your company information and set up your Open Season accounts! We will contact you with your credentials, in the order that responses were received.

Search for Procurement Opportunities

Quick Search

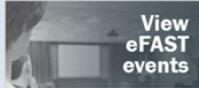
-- Please select a Contract Type --
-- Please select an Award Type --
-- Please select a Primary Functional Area --

Clear Filter and Search

View all opportunities

Click the following button to navigate to a customizable, sortable listing of all opportunities currently available through eFAST

View All Opportunities



Need assistance?

Contact Us

Technical Support:

nati-efast-admin@faa.gov

Reset password:

(202) 266-9050, option 1

Program and events:

(202) 266-9050, option 2

Training:

(202) 266-9050, option 3

General Acquisition:

(202) 266-9050, option 4

eFAST at a glance

eFAST is the FAA's preferred acquisitions vehicle for small business solutions. Learn more about the program through the following publications:

- eFAST 2013 Master Ordering Agreement (MOA)
- eFAST Functional Areas and Summary of MOA Holders
- eFAST Ceiling Price Rates by Functional Area



Resources

Program Resources
Acronym List

Point of Contact

Contract Administration POCs
Public MOA Holder List

External Sites

eFAST KSN Portal
Public Website
FAA KSN Site



eFAST KSN Workspace

- **Become familiar with the eFAST KSN Workspace right away.** On the homepage are training videos, Quick Reference guides, and Help Desk phone numbers to help you get started.
- You will also manage your startup administration here, as a new MOA Holder.

Task Order Proposal Elements

Past Performance	Technical Evaluation	Resource Approval	Cost Price Proposals
<ul style="list-style-type: none"> Open Ratings Report via Dun & Bradstreet <p>Or</p> <ul style="list-style-type: none"> Past performance survey 	<p>May include:</p> <ul style="list-style-type: none"> Technical approach Management approach Staffing approach Key personnel Past performance (corporate experience) 	<ul style="list-style-type: none"> J3 resume compliance review evaluation <p>May include:</p> <ul style="list-style-type: none"> Key personnel 	<ul style="list-style-type: none"> Cost buildup May include realism and reasonableness evaluation



Process for Submitting Proposals

Step 1: Look for Opportunities

- **MOA Holders check the eFAST KSN Workspace for new requirements posted by the eFAST Team**
- MOA Holders evaluate competitiveness
- MOA Holders consider any requirements not mentioned in the MOA (may be specified in individual task orders)

Step 2: Submit Proposal

- MOA Holders prepare a COMPLETE proposal addressing all evaluation criteria
- MOA Holders ensure that all points of contact and pricing are updated on the eFAST Workspace site
- MOA Holders submit proposal during the task order's proposal acceptance period

Step 3: Undergo Review

eFAST Team evaluates MOA Holders' proposals

Evaluation criteria may include:

1. Technical approach
2. Management approach
3. Resource approach
4. Key personnel
5. Pricing
6. Past performance (corporate experience)

Step 4: Await Award Announcements

- Awards are announced via e-mail



Teaming Agreements

- Flexible **Contractor Teaming Arrangements (CTAs)** are allowed in which MOA Holders may team with each other to submit proposals
- Limitations on subcontracting (50% of work done by prime contractor) **do not** apply to CTAs but **do** apply to **Subcontractor Teaming Arrangements (STAs)**
- There is no limit to the number of team members or subcontractors allowed under CTAs and/or STAs
- At the MOA Holder level, team members are considered subcontractors (i.e. STAs). Team members at the MOA level are part of the MOA Holder's STA for the life of the MOA
- In an STA, all vendors must adhere to the prime contractor's ceiling rates
- In a CTA, each MOA Holder must use its own ceiling rates

