

AMS 2016 Overview



Federal Aviation
Administration



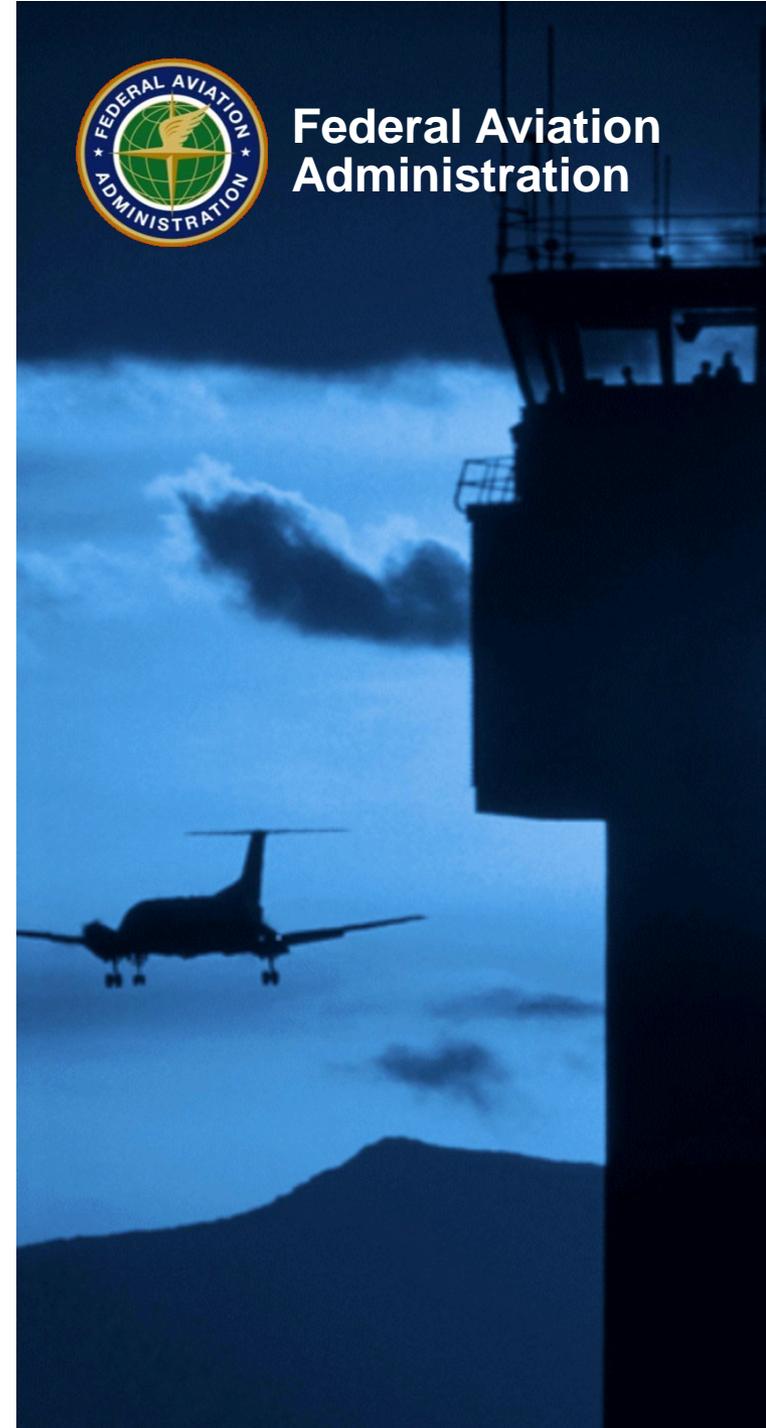
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Small Business Vendor Day

By: Jeffrey Baker, Manager, AAP-400

Acquisition Oversight, Control and Reporting

Date: 18 November 2015

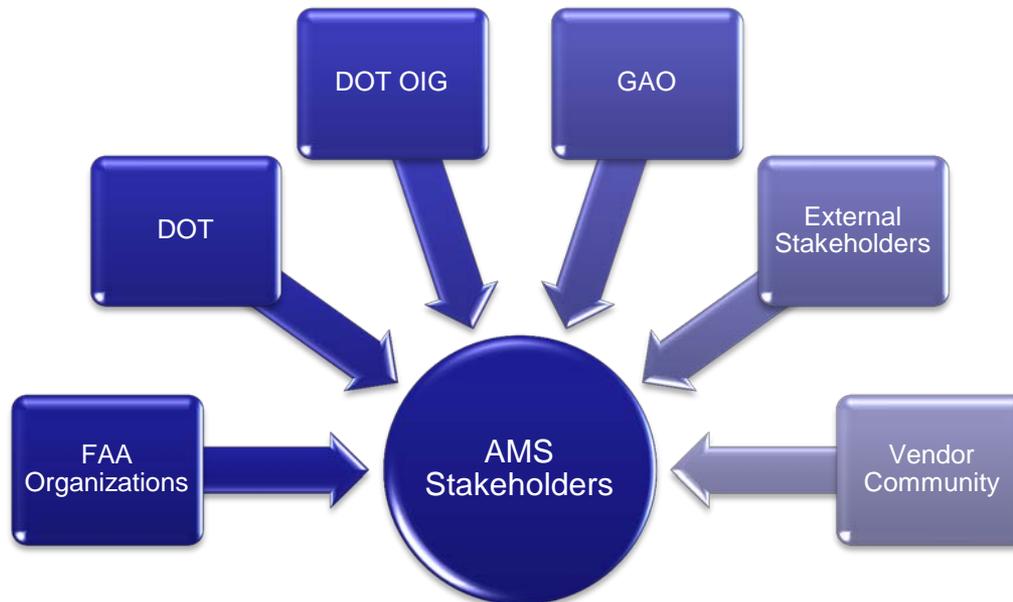


AMS Benefits

- **Reduced time to award contracts**
 - 66% less time than pre-AMS
- **Increased percentage of competitive awards**
 - FY2015 Competition Rate: 85.57%
 - FY2015 One-Bid Rate: .63%
- **Strategic Sourcing: Strategic Acquisition of Various Equipment and Supplies (SAVES)**
 - FY2015 DOT-wide Cost Avoidance: \$55.5M
 - FY2006-FY2015 DOT-wide Cost Avoidance: \$252.6M
- **Increased small business participation in contracts**
 - FY2015: Awarded 30% (\$1.2B)

AMS 2016

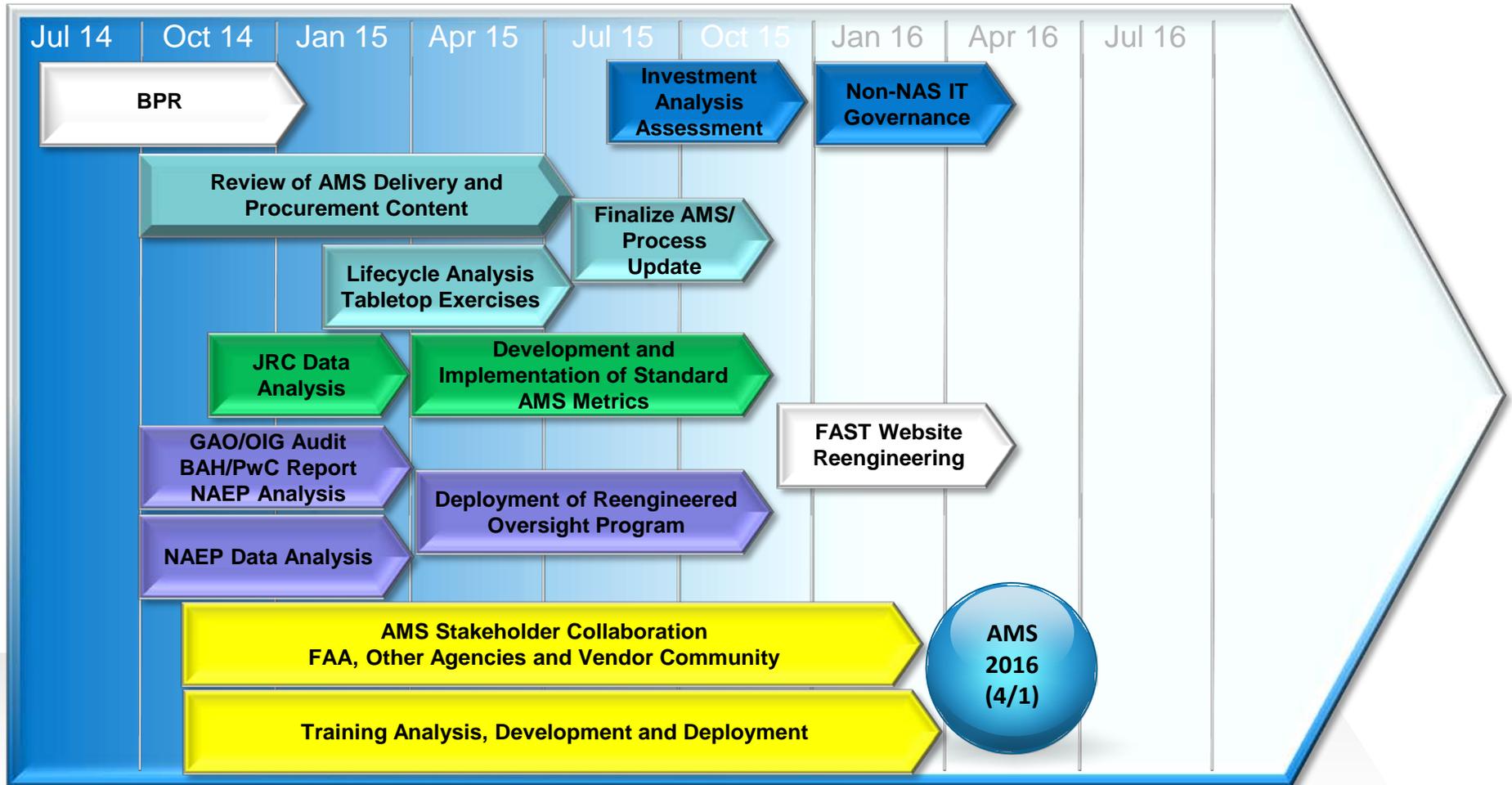
- **AMS 2016 represents a comprehensive review of the brand, delivery, structure and content of AMS**



AMS 2016 Scope



Schedule



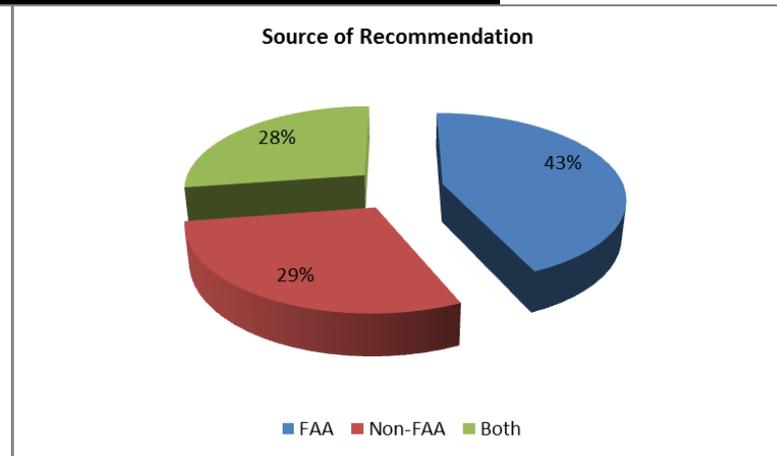
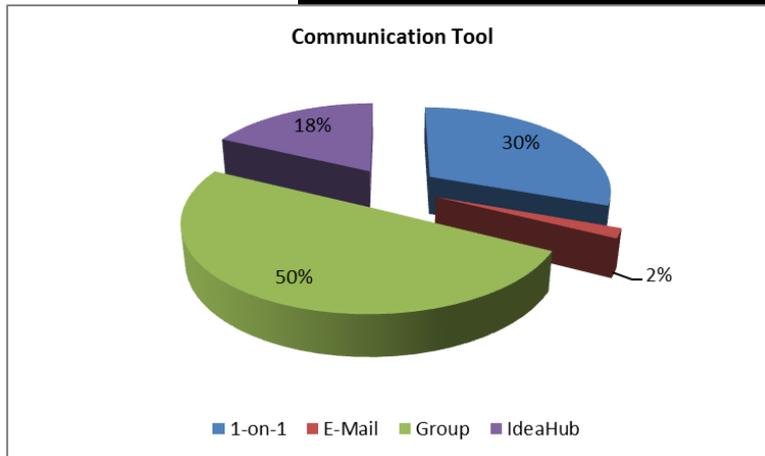
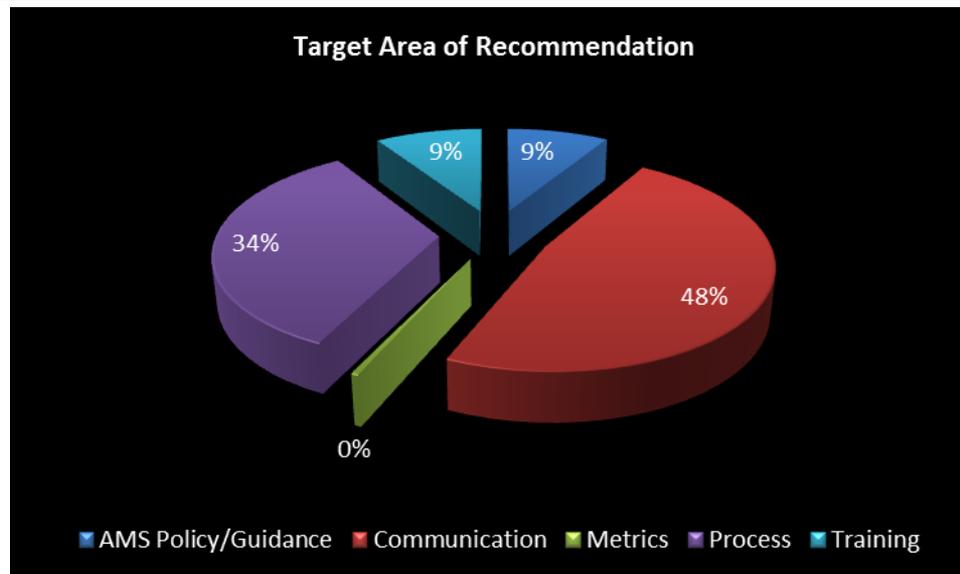
Actions to Date

- **Vendor Outreach; Small and Large**
 - 1-on-1 meetings and “Vendor Days”
- **Outreach to FAA Organizations**
 - Executive boards (e.g. AEB)
 - Individual stakeholder meetings/forums (e.g ANG, SA Conferences)
- **Outreach to current/former Government and FAA officials**
- **AMS Bootcamp and Brainstorming Sessions with Acquisition Managers**
- **Best practice/lessons learned gathering from Government and private sources**
- **GAO/OIG Recommendation Mapping; analysis of previous AMS reviews (PwC/BAH)**
- **National Acquisition Evaluation Program (NAEP) finding analysis**

Actions to Date

- **Analysis of AMS Content versus Statutory Requirements**
- **Investment Process Evaluations**
 - JRC Investment Process Management, AAP-200 (March 2015)
 - Pre-ACAT: 35 Months
 - Post-ACAT: 25 months
 - PricewaterhouseCoopers (February 2015)
 - Pre-ACAT: 37 Months
 - Post-ACAT: 20 months
 - *Cost and schedule variances became significantly less erratic and closer to 0% across the portfolio after the introduction of ACATs.*
- **Acquisition Tabletop Exercise and Analysis (collaboration with MITRE)**
- **Formal communication effort, to include agency broadcasts detailing AMS and its history, AMS 2016 strategy and progress updates**
- **IdeaHub Challenge**
- **Labor Union Collaboration**

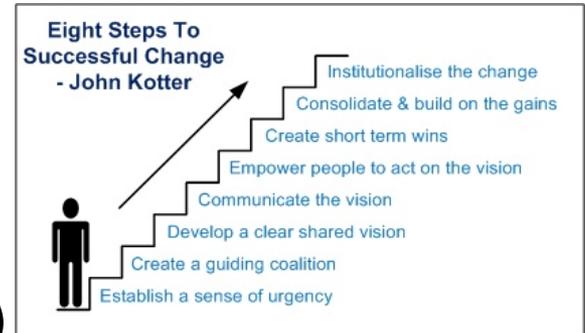
AMS 2016 Idea Summary to Date



AMS 2016 Program Plans

- **Change Management Plan**

- Change Leads (Champions)
 - Quarterly “Check-in”
- ICE Analysis (Impact-Cost-Ease)



- **Communication Plan**

- Not only provides for a “build-up” to the publishing of AMS 2016, but integrates continuous feedback mechanisms
- Addresses both internal and external stakeholders
 - Internal: COs, CORs, PMs, attorneys, and other stakeholders
 - External: Vendors, GAO, OMB and OIG
 - Will include an AMS 2016 Vendor Day

AMS 2016 Program Plans

- **Training Plan**

- Leverages web-based and classroom curriculum
- Will include an “AMS 2016 Overview” and focused training for a new micro-purchase threshold

- **Measurement and Analysis Plan**

- Institutionalizes metrics that measure the health of AMS
- Categorizes metrics into Corporate Responsibility, Operational Effectiveness, Productivity and Workforce
- Contract data validation (PRISM vs FPDS)

Acquisition Oversight

- **Reorganization and resource realignment**
- **New NAEP Management and Risk Management Plans**
 - Consolidates all acquisition methods; includes real estate
 - Integrates acquisition metrics and quality control process
- **Implementation of Payment Analytics**
- **Onsite and Offsite Activities; Random and Focused Reviews (Specific Elements)**
- **Contract data validation (PRISM vs FPDS)**

AMS 2016 Content Changes- January



AMS 2016 Content Changes

- **General Changes**

- Standardization and clarification of language
- Ensure language is appropriate for AMS audience
- Realignment of content to flow
- Elimination of redundant sections

- **Procurement Planning**

- Addition of micro-purchase threshold
- Emphasize the need for effective communication throughout procurement planning; internal and external
- Integration of commercial item considerations

AMS 2016 Content Changes

- **Market Analysis**

- Provide more detail/resources for existing contract solutions
- Emphasize benefits of communication through market analysis
- Better define “effective” market analysis, and tie to examples

- **Chief Financial Officer Requirements**

- Transition the CFO process (SCRB and non-SCRB) back into AMS
- Clarification of process and package requirements

AMS 2016 Content Changes

- **Source Selection**

- Proper documentation of past performance
- Utilization of down-selects when appropriate
- SIRs should define size, scope and complexity, and be specific to the respective SOW
- Need for discriminating/differentiating selection factors
- Clarification on the use of tiered evaluations

AMS 2016 Content Changes

- **Simplified Purchase Method**
 - Better address commercial product acquisition
 - Integration of a micro-purchase threshold
- **Strategic Sourcing**
 - Minimum waiver threshold of \$50
- **Purchase Card**
 - Expanded property management guidance
 - Streamlining of competition standards
 - Integration of predominant purpose

AMS 2016 Content Changes

- **Cost and Price Methodology**
 - Definition and standard for fair and reasonable price
 - Standards for establishing cost realism
 - Table of standards for when cost and price data should be requested, and how each relate to fair and reasonable price
 - Guidance on establishing an IGCE

AMS 2016 Content Changes

- **Real Estate**

- Dedicated Real Estate and Utility section
- Better integration with other AMS sections
- Integration of Real Estate activity into contract writing tool
- Implementation of Simplified Lease Acquisition

- **Fleet Program**

- Dedicated Motor Fleet section
- Integration of Fleet program into other AMS sections, to include vehicle acquisition/replacement, maintenance/administration and Fleet Card management

Questions/Comments



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