

Acquisition & Grants Division, AAQ-600

Presented To : Service-Disabled Veteran-
Owned Small Business
Matchmaking Event

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AAQ-600

October 30, 2014



**Federal Aviation
Administration**



Agenda

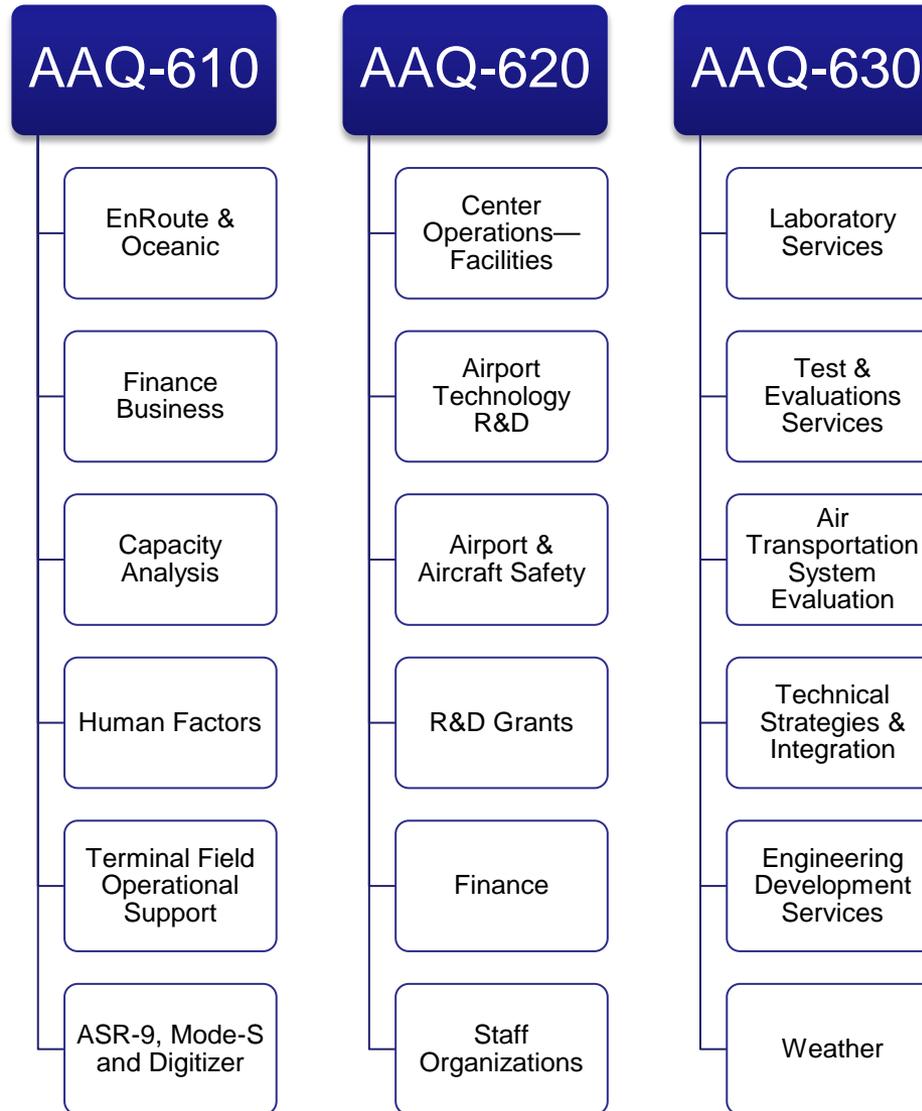
- **Overview**
- **What We Do Here at the Technical Center**
- **Small Business Goals**
- **Upcoming Procurements**
- **How To Do Business With the FAA**
- **Points of Contact**
- **Questions**

Overview of the Technical Center

- **AAQ-600 is located at the William J. Hughes Technical Center (WJHTC), Atlantic City Int'l Airport, NJ**
- **The Federal Aviation Administration's WHJTC is the world's premier aviation research and development/test and evaluation facility**
- **Located northwest of Atlantic City and covers over 5,000 acres with 250+ buildings and 500,000 sq. ft. of laboratory space**
- **Home to:**
 - Aviation Research and Technology Park
 - Transportation Security Lab
 - United States Coast Guard Air Station AC
 - Air National Guard 177th Fighter Wing
 - Federal Air Marshals Training Facility
 - National Explosives Detection Canine Team Program



AAQ-600 Customers



AAQ-610 Branch Supports:

Research and Development Projects Aviation Research Grants Program Shuttle

Sampling of the Work We Support:

- Airport Wildlife Hazard Abatement
- Runway Surface and Airport Pavement Technology
- Airport Planning Technology
- Visual Guidance and Airport Markings
- Airport Rescue and Firefighting Technology
- Software and Digital Systems in Aircraft Technical Support



Aviation Research and Development Grants Program

- The William J. Hughes Technical Center is responsible for and administers the Aviation Research Grants program on behalf of the FAA.
- The FAA Research Grants program awards short and long-term grants to fund research in specific areas that are crucial to the long-term technical growth of civil aviation.
- In general, colleges, universities, and other non-profit research institutions are eligible to qualify for research grants in all specified areas. Awards are only made to non-profit or not-for-profit institutions.



AAQ-620 Branch Supports:

Center Operations
FAA-Wide Support
IT



Sampling of the work we support:

- Superfund Clean-Up Project
- FAA Cloud Services
- SAVES
- Construction Oversight at Cape May County Airport

Strategic Sourcing for the Acquisition of Various Equipment and Supplies (SAVES)

- **SAVES is: several contracts that provide hardware and software products with competitive pricing agency-wide**
 - Hardware Examples: Laptops, Notebooks, Video-Teleconferencing, Servers, Storage Arrays, Cables
 - Software Examples: Adobe, Avepoint, CA Tech, Citrix, ConduSiv, Corel, JetBrains, McAfee, Pkware
 - We also have SAVES contracts with Office Depot, Federal Express and Lexmark



AAQ-630 Branch Supports:

All of the WJHTC Laboratories

Sampling of the work we support:

- Test & Evaluation Services
- Air Transportation Systems Evaluation
- Advanced Operational Concepts Analysis
- 2ND Level Maintenance
- Aviation Weather Engineering & Evaluation
- Unmanned Aircraft Systems NAS Integration



Sampling of Programs Supported by the Labs

- ERAM
- SWIM
- EnRoute
- DataComm
- ADS-B
- TFMS
- TAMR
- STARS
- ATC Voice
- And Many More...



Unmanned Aircraft System

- The FAA Modernization and Reform Act (FMRA) of 2012 directed the FAA Administrator to integrate Unmanned Aircraft Systems (UAS) into the National Airspace System (NAS) at six test sites.
- AAQ-630 performed the contracting duties for the Congressionally mandated Unmanned Aircraft Systems Test Site Selection (UASTSS) project.
- The following statistics demonstrate the scope and complexity of the evaluation effort:
 - 25 Applicants, with 643 Team Members, submitted responses to the SIR
 - 24 states were represented
 - 300+ volumes were received & evaluated (typical airspace analysis takes 2 years)
 - 1 – 34 individual volumes per applicant
 - Applicant submissions: 28,700 pages
 - 100+ technical evaluators
 - Technical evaluation report: 1,000 pages

On December 30, 2013, after a 10-month selection process, the FAA Administrator chose six UAS research and test site operators across the country, who were each awarded an Other Transaction Agreement.

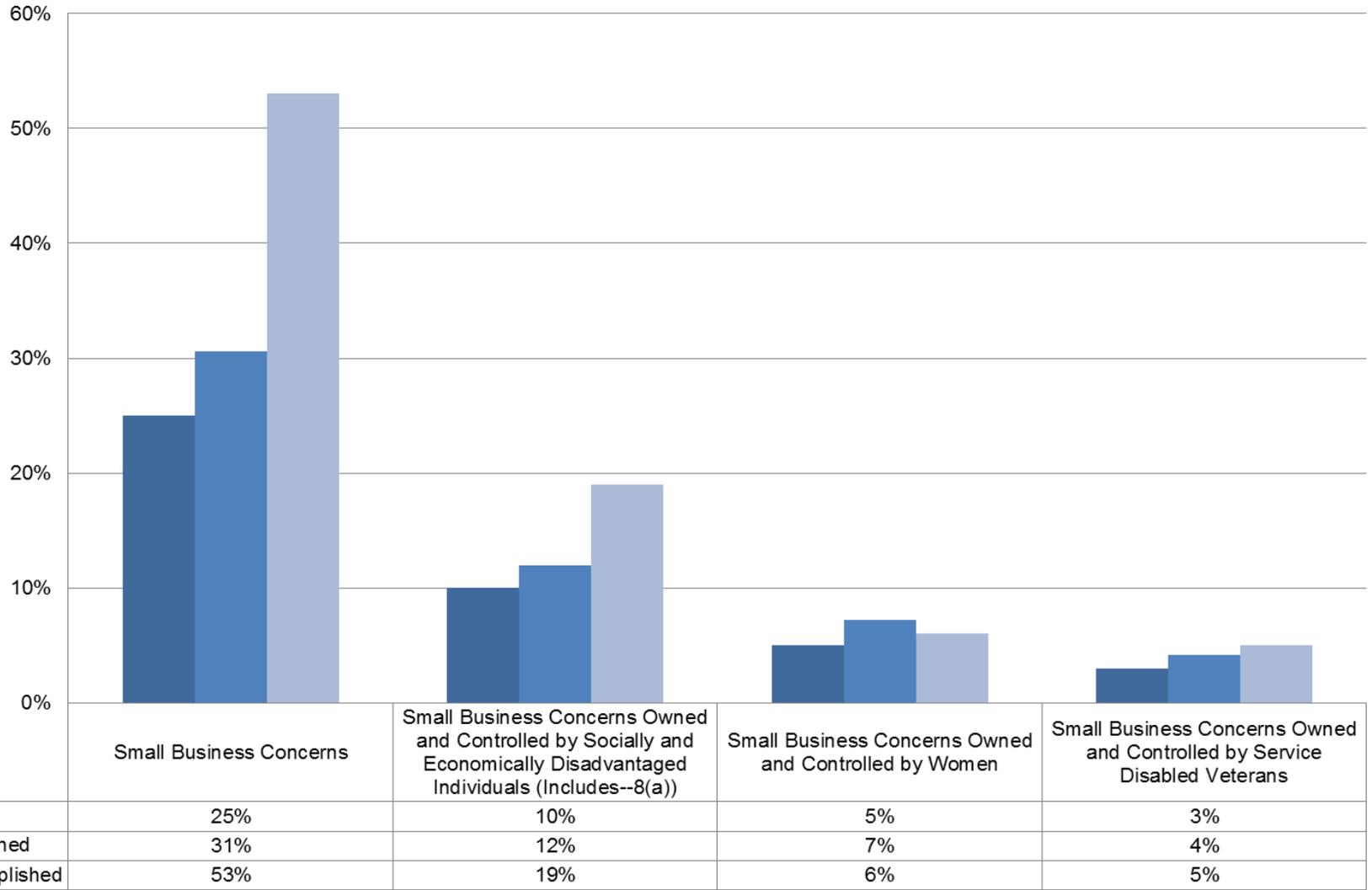
AAQ-600's Commitment to Small Businesses

- All procurements over \$10K coordinated with FAA's Small Business Development Program
- Procurements \$10-100K automatically set-aside for SEDB/8(a) Small Businesses
- AAQ-600 continually exceeds the Small Business Administration (SBA) goals
- Procurement announcements and subcontracting opportunities frequently posted on <http://faaco.faa.gov>



Small Business Goals vs. Actuals

Fiscal Year 2014



Upcoming Procurements

- **Independent Data Analysis and Solution Development (IDASD)**
 - Engineering services in support of the FAA's Air Traffic Automation Systems
 - Expected SIR Release is November 2014, set-aside for small businesses
- **Bldg 316 Chiller Replacements**
 - Expected SIR Release in April 2015
- **Mechanical Upgrades to Bldg 300**
 - Expected SIR Release in April 2015

Upcoming Procurements (cont.)

- **General Construction Qualified Vendors List (QVL)**
- **Fire Safety Support**
 - Expected SIR Release in April 2015
- **Guard Services for WJHTC**
 - Expected SIR Release in January 2015

Upcoming Procurements (cont.)

- **Building 316 Roof Replacement**
 - Expected SIR Release in February 2015
- **Replacement of Aerial Dist Switches**
 - Expected SIR Release in February 2015
- **Bldg 300 & 301 Fire Detection System Upgrade**
 - Expected SIR Release in February 2015

Upcoming Procurements (cont.)

- **SAVES: Office Supplies, IT Hardware and IT Software**
 - Expected SIR's to be released in 2nd and/or 3rd quarter of fiscal year 2015
- **Aviation Weather Engineering Support**
 - Expected SIR Release in January 2015
- **ATC Surveillance**
 - Expected SIR Release in December 2014

How To Do Business With The FAA

- **Monitor FAA Contracting Opportunities and FedBizOpps websites** (<http://faaco.faa.gov> & <http://fbo.gov>)
- **Sign up for email notifications**
- **Respond to Market Surveys**
 - Demonstrate capabilities, ask questions, recommend changes, and offer new solutions
 - Responses to market surveys are the main input for set-aside determination decisions
- **Respond to Solicitations**
 - Read instructions/evaluation criteria carefully, and always ask for clarifications when necessary
 - Request a debriefing if unsuccessful

FAA Contracting Opportunities Website



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FAST Home

FAA AMS
Contract Opportunities

Announcements

Subscriptions

Doing Business with FAA

Register with FAA SourceNet

Procurement Forecast

Active Contracts

FedBizOpps

FAA User Login

Subscriptions

- receive emails when announcements are posted in your area of interest
- enter your email, complete the form, then click 'subscribe'
- to select multiple options hold the 'Ctrl' key, then click each option
- you'll receive an email for each new / updated contract opportunity that matches your criteria
- to change criteria, you have to unsubscribe, then resubscribe with new criteria

Unsubscribe

Email

Subscribe

Subscribers are responsible for the accuracy of their information. The FAA is not responsible for misdirected notifications caused by inaccurate, incomplete, or outdated subscription data; or errors / malfunctions of equipment.

Email

Announcement Type	All Announcement Types Award Market Survey Public Announcement - Pre-SIR
Region Issuing Office	All Region Issuing Offices WA - FAA Headquarters (Washington, DC) CT - William J. Hughes Technical Center (Atlantic City, NJ) AC - Mike Monroney Aeronautical Center (Oklahoma City, OK)
Region of Performance	All Regions of Performance WA - FAA Headquarters (Washington, DC) CT - William J. Hughes Technical Center (Atlantic City, NJ) AC - Mike Monroney Aeronautical Center (Oklahoma City, OK)
Procurement Method	All Procurement Methods Commercial/Simplified Complex Noncommercial Single Source



Federal Aviation
Administration

AAQ-600 Points of Contact



Questions?

