Federal Aviation Administration

IT Industry Liaison Office

Gateway to Innovation

Information & Technology (AIT)
Office of Strategy & Performance
IT Strategy

What We Do

The IT Industry Liaison Office provides a single point of entry for potential technology partners seeking to do business with the Federal Aviation Administration (FAA). The office serves as an technology advocate to develop meaningful partnerships between information technology teams and industry to help move the FAA from a "current technology state" to a "future technology state". We facilitate communication and collaboration when an industry value proposition for the agency addresses safety, efficiency, security, process or operational improvements.

Get Started

1. Register your business with the System for Award Management (SAM) at http://www.sam.gov. *Please direct questions regarding the registration process to the Federal Help Desk at 866-606-8220.*

2. Provide your Capability Statement to the Industry Liaison Support Center (ILSC) by email at 9-it-industry@faa.gov. Vendor information will be established within the Industry Liaison database for potential solution partners as FAA Information & Technology mission needs require. This community site provides consolidated industry capability information and vendor information in support of the FAA mission. Submission of a Vendor Profile is strictly voluntary. Additionally, if your company is a small business, please provide your Capability Statement to the “Source-Net” small business database at http://www.sbo.faa.gov.

3. Visit https://faaco.faa.gov for FAA business opportunities, additional information, tools and resources.

Who to Contact

Kenyon Elliott, IT Industry Liaison
FAA Information & Technology (AIT)
office: (405) 954-9665
email: kenyon.r.elliott@faa.gov

Shared Services

Strategic Relationships

- Facilitate Communication and Collaboration when an industry value proposition for the agency addresses safety, efficiency, security, process or operational improvements.
- Serves as an industry advocate for information technology vendors seeking to do business with FAA.
- Promotes the transfer of knowledge and technology from industry to FAA IT program offices for the benefit of the Agency and of the Nation.

Meeting Criteria

- To provide direction on an existing business need or existing opportunity.
- We have a mission requirement and would like to learn more about a product or service that is highly relevant.
- We find the value proposition of interest and desire further education in a market research context.
- We recognize that some meetings are necessary to fulfill our responsibilities as public servants where the meeting preserves industry's good will and enthusiasm.
- We have received the request to meet from the Congress, the Administration, Department, or Agency leadership.
- We have received a referral from a business partner, another organization, or through other relationships.

Gateway to Innovation

- In support of FAA's mission, the Industry Liaison Program strives to create meaningful information technology partnerships in order to help move the FAA from a "current technology state" to a "future technology state".
- Serves as a gateway for information technology businesses inquiring "How to do Business with the FAA Information & Technology (AIT) Organization".
- The IT Industry Liaison Office functions as a technology broker to connect people essential for effective collaboration with industry partners.
- The primary objective of the IT Industry Liaison is to understand and communicate the value proposition of the most promising technology partners.

Locations

The Industry Liaison Office is located at the Mike Monroney Aeronautical Center, Oklahoma City, Oklahoma.

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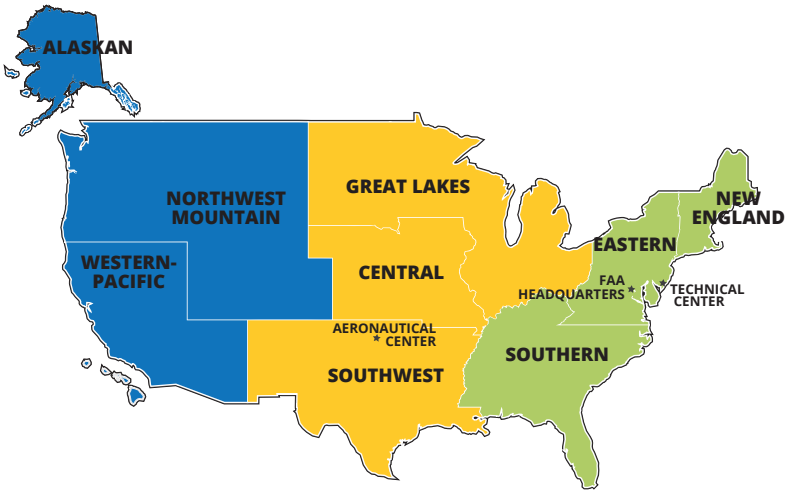
FAA Information & Technology (AIT) organization is nation-wide with a headquarters office in Washington, D.C., supporting regional offices and centers strategically located across the country - the William J. Hughes Technical Center (WJHTC) in Atlantic City, NJ, and the Mike Monroney Aeronautical Center in Oklahoma City, OK.

Western Service Area

Central Service Area

Eastern Service Area



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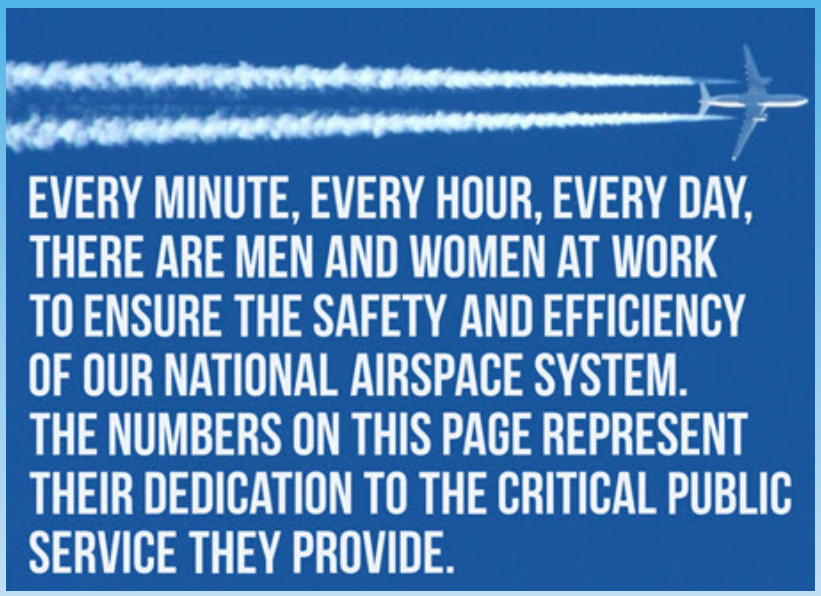
Washington, DC 20591

The vendor profile information will be retained for reference purposes in order to understand products and services that may meet emerging requirements through procurements undertaken in accordance with Federal Acquisition Regulations and other applicable laws. The Vendor Profile is stored in a separate system that provides your company's information to FAA program offices and acquisition professionals, complementing the System for Award Management (SAM). The Vendor Profile serves as supplemental market research for the FAA Information Services organization. Any correspondence or meeting with the FAA Industry Liaison or FAA Information Services organization does not promise, commit, or imply that a contract will be awarded, and does not imply approval, preference, acceptance, or endorsement of a company, product or service.



More... http://www.faa.gov/air_traffic/by_the_numbers/