



Federal Aviation
Administration

Small Business Development Program

Building long-term business
relationships and broadening
our contractor base

2013

Small Business Development Program Group

Frederick L. Dendy
Director
Small Business Development

Lakisha N. Davis
Staff Assistant
202.267.8862

Manager
(Vacant)
Small Business Development
Program Group

Gloria Rosier
Management and
Program Analyst
202.267.7087

Frank Mierzejewski
Management and
Program Analyst
609.485.4384

Gerald A. Lewis
Management and
Program Analyst
405.954.7704

Alice C. Harris
Management and
Program Analyst
310.725.7563

Marcus Benefield
Management and
Program Analyst
202.493.4917

The Small Business Development Program Group's responsibilities are to:

- Write FAA Small Business Development Program policy and guidance
- Set annual direct contract and subcontracting goals for small businesses, women-owned small businesses, small businesses owned and controlled by socially and economically disadvantaged individuals, service-disabled veteran-owned small businesses
- Establish mechanisms for monitoring and evaluating the effectiveness of the small business program
- Ensure FAA-wide implementation and accomplishment of small business program objectives

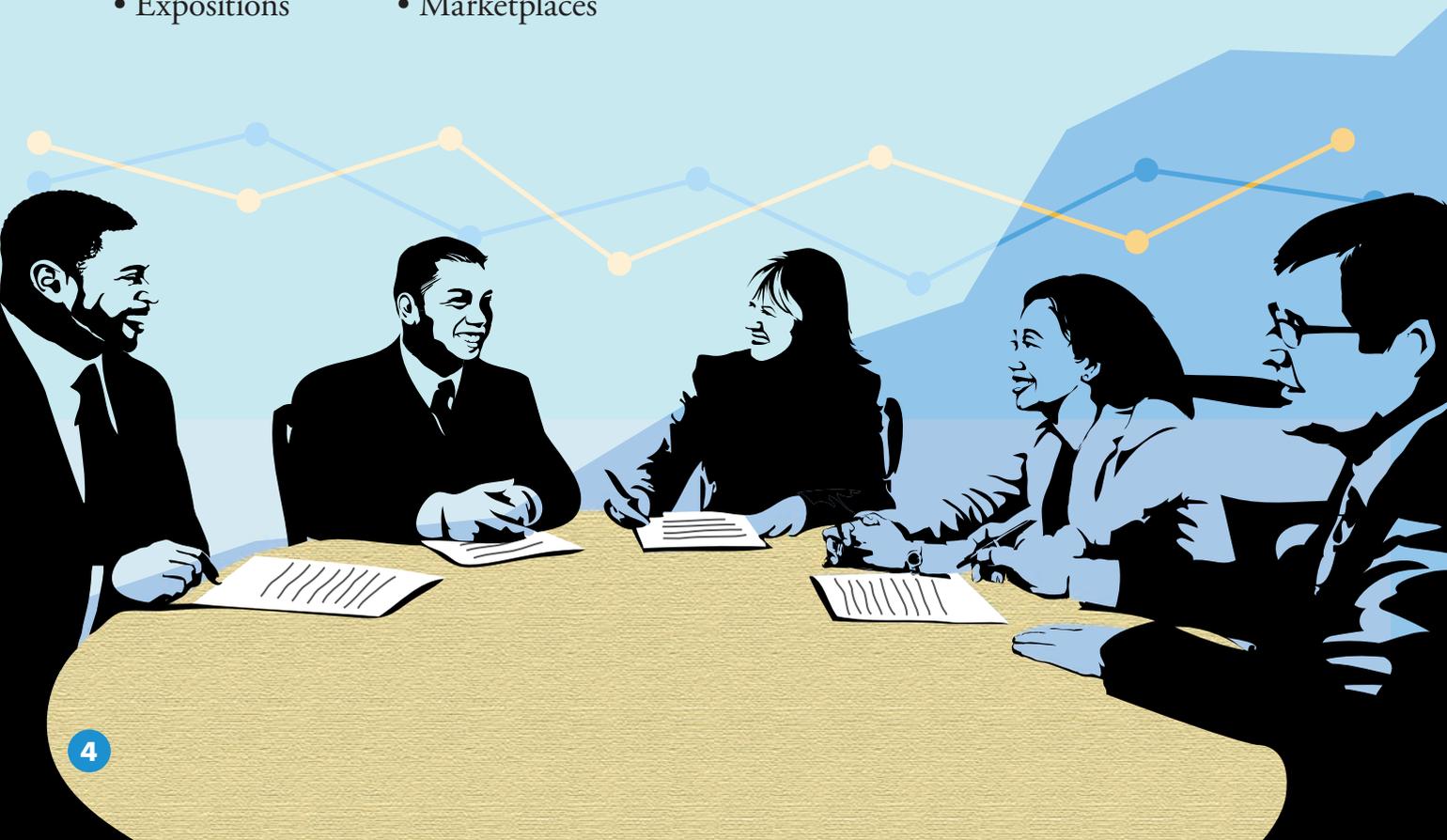
Outreach Programs

Small business forums are conducted to keep the small business community abreast of pending changes to the FAA's Acquisition Management System policy/guidance and to provide an avenue for open dialogue between the FAA and industry. Such forums include:

- Workshops
- Seminars
- Expositions
- Conferences
- Symposiums
- Marketplaces

Counseling

The Small Business Development Program Group counsels firms on how to market their services or products to the FAA and assists firms in resolving pre-award and post-award issues. The Small Business Development Program Group provides procurement guidance to agency procurement decision makers.



Where to Find FAA Small Business Liaison Representatives for Procurement Assistance...

Headquarters, Washington, DC:

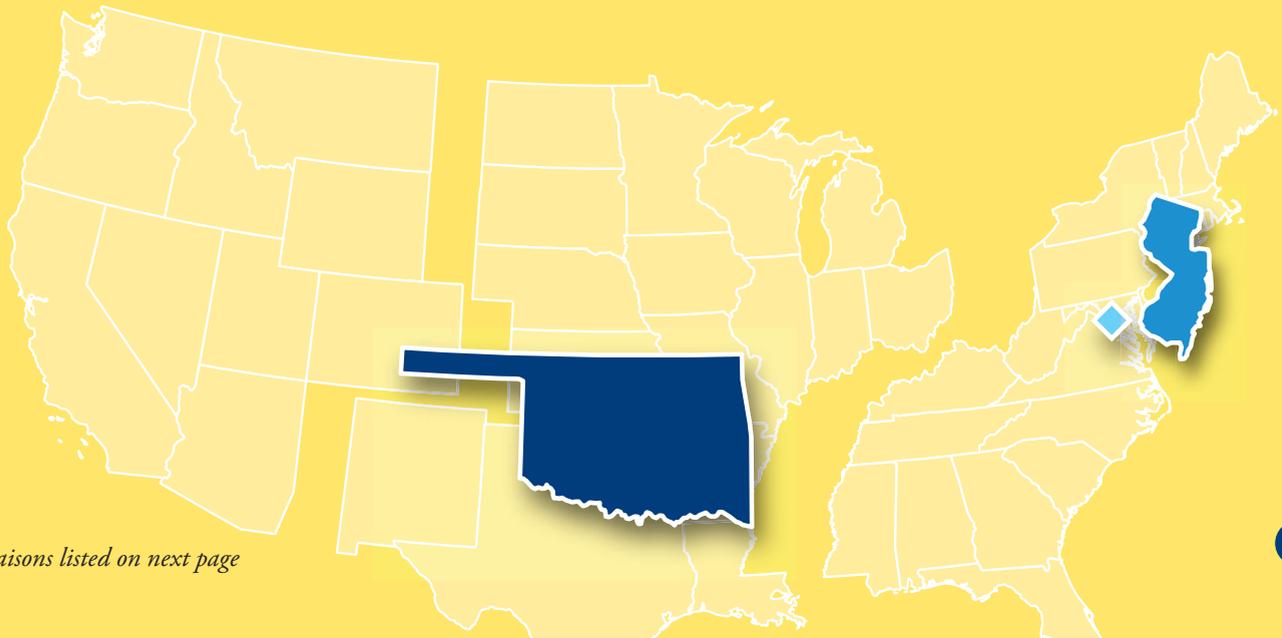
- Frederick L. Dendy 202.267.8862 fred.dendy@faa.gov
- Gloria Rosier 202.267.7087 gloria.rosier@faa.gov
- Marcus Benefield 202.493.4917 marcus.benefield@faa.gov
- Lakisha N. Davis 202.267.8862 lakisha.davis@faa.gov

William J. Hughes Technical Center, Atlantic City, New Jersey:

- Frank Mierzejewski 609.485.4384 frank.mierzejewski@faa.gov

Mike Monroney Aeronautical Center, Oklahoma City, Oklahoma:

- Gerald Lewis 405.954.7704 gerald.a.lewis@faa.gov



more liaisons listed on next page

...Regional Boundaries, Regional



Western Service Area:¹

Los Angeles Office
Alice C. Harris
alice.c.harris@faa.gov
310.725.7563

Central Service Area:

Fort Worth Office
Jonathan Page
jonathan.page@faa.gov
817.222.4352

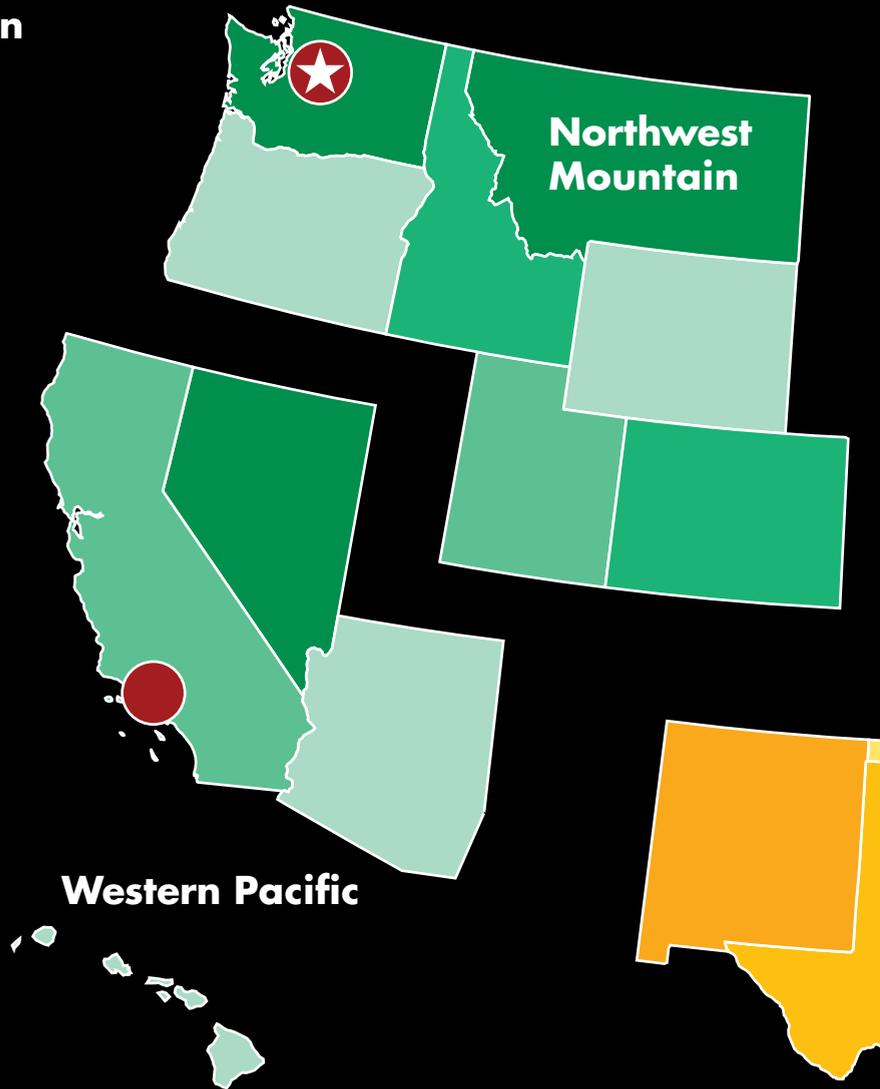
Eastern Service Area:²

Atlanta Office
Cigifredo A. Ortiz, Jr. (Tony)
tony.c.ortiz@faa.gov
404.305.5780

- Regional Headquarters
- ★ Regional Headquarters and Service Area

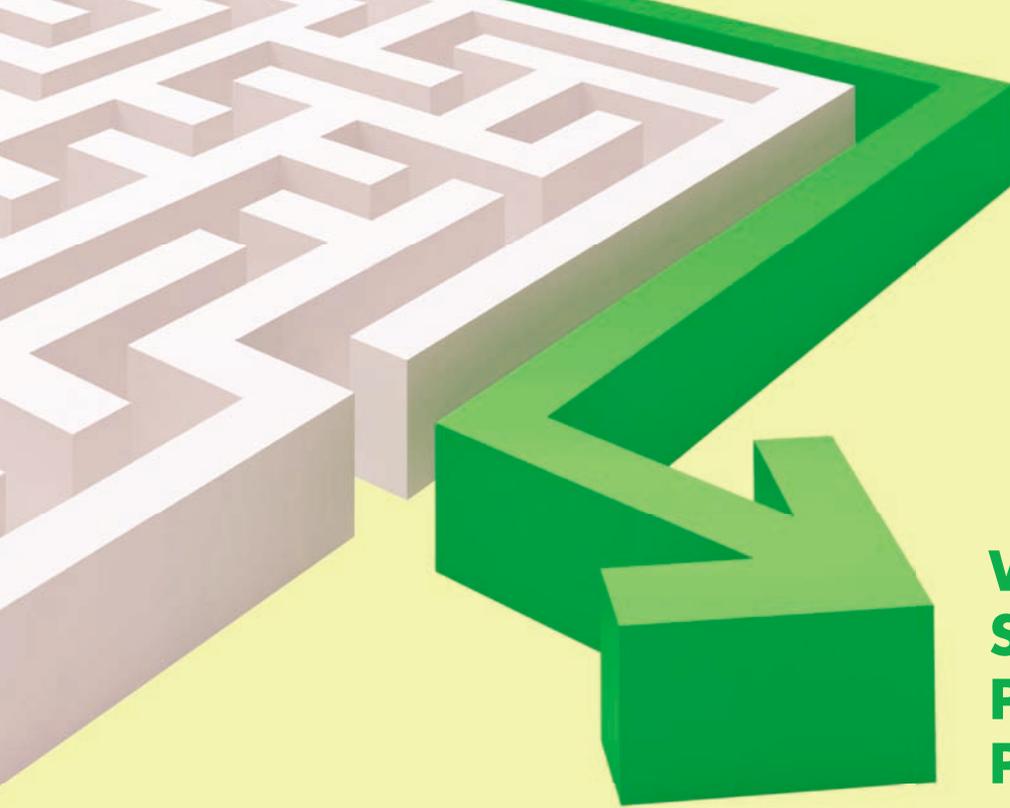
¹ Includes Wake, Samoa and Guam

² Includes Puerto Rico, the Republic of Panama and the Virgin Islands



Headquarters, Service Areas and Centers





We Help You Solve the Procurement Puzzle

- Unrestricted competitive procurements
- Competitive set-asides to small businesses
- Competitive set-asides to very small businesses
- Competitive set-asides to small businesses owned and controlled by socially and economically disadvantaged individuals that are 8(a) certified and service-disabled veteran-owned businesses.
- Mentor-Protégé agreements
- Subcontracting with small businesses, small disadvantaged businesses, women-owned small businesses, and service-disabled veteran-owned businesses
- GSA/Federal Supply Schedule purchases
- Single Source procurements
- Noncompetitive awards to 8(a) certified firms
- Noncompetitive awards to service-disabled veteran-owned businesses

Additional Information

- FAA Small Business Policy Statement
- FAA Procurement Forecast
- FAA Organization Charts
- Glossary of Acronyms
- FAA Mentor-Protégé Program Guide
- Contracting Officers' Phone Listings and E-mail Addresses
- Program Manager Points of Contact



Contact lakisha.davis@faa.gov to obtain marketing materials.

FAA Small Business Office

http://www.sbo.faa.gov/Welcome.cfm

FAA Small Business Office

Federal Aviation Administration

FAA Homepage

SBO Home

- About SBO
- Goals & Accomplishments
- Source.NET Small Business Database
- Contracting
- Outreach Programs & Events
- FAA Acquisition System Toolset (FAST)
- Reports
- Help



Welcome to The Small Business Development Office

Mission

To assist the FAA in identifying the world's most highly qualified small businesses. This includes women-owned, service-disabled veteran-owned, and disadvantaged businesses who provide products and services that can be utilized in support of the FAA Flight Plan.

Vision

To be a world-class organization that consistently provides quality support and guidance to external as well as internal customers and leads government and industry in small business utilization advocacy.

Note: This site was designed for Internet Explorer, Firefox, and Safari browsers.

Sample documents and other additional features are available to FAA employees on [SBOAdmin](#) (SBO's internal Web site).

FAA.gov Home | Privacy Policy | Web Policies & Notices | Contact Us | Help

Readers & Viewers: PDF Reader | MS Word Viewer | MS PowerPoint Viewer | MS Excel Viewer | WinZip

Contracting Opportunities

To receive notification of contracting opportunities, go to the following Web site address: <http://faaco.faa.gov>. Click on "E-mail Subscription" and fill in the required blocks and then press "Subscribe."

Source-Net

The Small Business Development Program Group has a small business database, Source-Net, which is accessible to persons seeking small business sources of supply.

Publications on the Internet

<http://www.faa.gov/library>

- Reports, Publications and Documents
- National Airspace System (NAS)
- NAS Architecture Products
- Policy and Planning Publications

To register in Source-Net, visit <http://www.sbo.faa.gov>

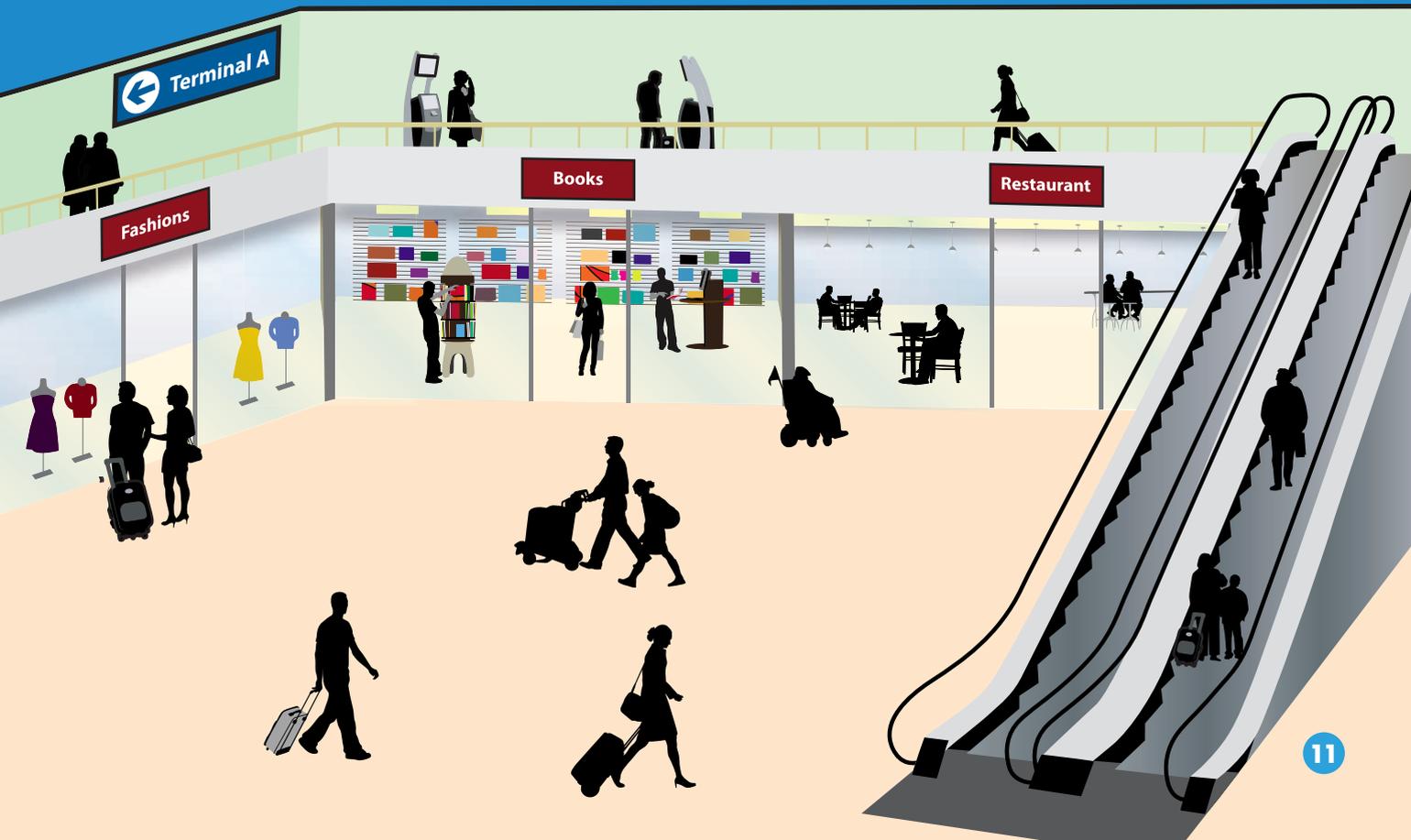
Disadvantaged Business Enterprise

The Department of Transportation's Disadvantaged Business Enterprise (DBE) program is intended to ensure nondiscrimination in the award and administration of DOT-assisted contracts in the department's highway, transit, airport and highway safety financial assistance programs.

Grants are funded pursuant to FAA's Airport and Airway Improvement Act, which includes concessionaires and construction companies.

- Director, DBE Compliance

Michael D. Freilich 310.725.3948 michael.freilich@faa.gov



Prepared by:
Small Business Development Program Group
voice: 202.267.8862 fax: 202.493.4380

Federal Aviation Administration
Room 432
800 Independence Avenue, SW
Washington, DC 20591
www.sbo.faa.gov